

Seri Industrial S.p.A. Revenues in Q1 2023 up from 2022

S. Potito Sannitico, 27 April 2023 - The Board of Directors of **Seri Industrial S.p.A.** ("**Seri Industrial**" or the "**Company**"), which met today, has reviewed the consolidated revenues performance of Seri Industrial S.p.A. and its subsidiaries (the "**Group**") for the first quarter of 2023.

The following table shows the trend of Revenues from contract with customers and other operating income trend (hereinafter jointly referred to as '**Revenues**'). All amounts, unless otherwise indicated, are shown in this press release in thousands of euro.

	I Q 2023	I Q 2022	Change	Change %
Revenues from contract with customers	41,884	41,997	(113)	(0%)
Other operating income	3,144	2,065	1,079	52%
Total	45,028	44,062	966	2%

In the first quarter of 2023, the Group reported Revenues of Euro 45,028 thousand, with an increase of 2%, compared to Euro 44,062 thousand in the first quarter of 2022. Not considering the negative change in revenues from contract with customers of smelter products (recovery of end-of-life lead-acid batteries), as mentioned below in the paragraph on Batteries Sector, Group Revenues would have increased by 5.6%.

Below is the breakdown by geographic area of Revenues for the first three months of 2023, compared to those achieved in the first three months of 2022.

Total revenues and other operating income by geographical area	I Q 2023		I Q 2022	
	Revenues	%	Revenues	%
Italy	25,756	57%	26,085	59%
Europe	15,701	35%	13,938	32%
Asia	2,322	5%	2,345	5%
Africa	757	2%	605	1%
America	413	1%	988	2%
Oceania	78	0%	101	0%
Total	45,028	100%	44,062	100%

Below is a breakdown of revenue by segment for the first three months of 2023 compared to the same period last year.

	I Q 2023	I Q 2022	Change	Change %
Revenues from contract with customers				
Batteries	13,674	14,638	(964)	(7%)
Plastic Materials	28,193	27,331	862	3%
Corporate	17	28	(11)	(38%)
Total revenue from contract with customers	41,884	41,997	(113)	(0%)
Other operating income				
Batteries	1,944	1,276	668	52%
Plastic Materials	1,194	775	419	54%
Corporate	6	14	(7)	(54%)
Total other operating income	3,144	2,065	1,079	52%
Total	45,028	44,062	966	2%

Revenues were substantially in line with the previous reporting period, increasing by Euro 966 thousand.

Plastic Materials Sector



The following table shows Revenues for the Plastic Materials sector (consolidated segment data not including eliminations with the Batteries, Corporate and Other segments), compared to the same period in 2022.

	I Q 2023	I Q 2022	Change	Change %
Revenues from contract with customers	28,549	27,598	951	3%
Other operating income	1,216	795	420	53%
Total	29,764	28,394	1,371	5%

In the first quarter of 2023, Revenues grew by **5%**, compared to the same period last year.

Batteries Sector



The following table shows the Revenues for the Batteries sector (consolidated segment data not including eliminations with the Plastic Materials, Corporate and Other segments) compared to the same period in 2022:

	I Q 2023	I Q 2022	Change	Change %
Revenues from contract with customers	13,732	14,751	(1,018)	(7%)
Other operating income	1,944	1,276	668	52%
Total	15,676	16,027	(350)	(2%)

In the first quarter of 2023, revenues decreased by 2% compared to the same period of the previous year. Excluding the negative change in revenues from contract with customers of products in the smelter business segment, which is attributable to the company Repiombo, amounting to euro 1,549 thousand, Batteries sector revenues would have increased by **7.5%**. This reduction was due to a substantial suspension of marketing and sales activities in the first two months of 2023 as the *set-up* activities of the new refining and smelter plant were underway. Sales resumed regularly from March 2023.

With reference to the battery business segment (starter, traction and stationary), there was an increase in revenue compared to the previous reporting period (up Euro 464 thousand).

Other information

Information pursuant to Article 114, paragraph 5, Legislative Decree No. 58/1998

On 28 July 2021, Consob announced that the disclosure requirements on a monthly basis pursuant to Article 114(5) of Legislative Decree No. 58/98 had ceased to apply. The obligation to provide supplementary information, pursuant to the aforementioned regulation, with reference to annual and half-yearly financial reports and interim management reports remains.

In view of the foregoing, in lieu of supplementary reporting requirements on a monthly basis, this press release concerning the approval of the Seri Industrial Group's consolidated revenues achieved in the first three months of 2023 is supplemented with disclosures regarding:

a) the net financial position of the Company and its Group as of 31 March 2023, showing the short-term components separately from the medium/long-term components and comparing them with the same information last published in the consolidated annual financial report as of 31 December 2022

Net Financial Position (Figures in thousands)	Seri Industrial S.p.A.		Seri Industrial Group	
	31/03/2023	31/12/2022	31/03/2023	31/12/2022
A) Cash	11,484	23,512	12,223	24,818
B) Cash equivalents	1,385	1,889	1,081	1,133
C) Other current financial assets	4,637	1,502	1,472	1,588
D) Liquidity D = (A + B + C)	17,506	26,903	14,776	27,539
E) Current financial debt	4,970	10,934	46,223	47,552
F) Current portion of non-current financial debt	5,800	5,800	15,835	16,006
G) Current financial indebtedness G = (E + F)	10,770	16,734	62,058	63,558
H) Net current financial indebtedness H = (G - D)	(6,736)	(10,169)	47,282	36,019
I) Non-current financial debt	28,850	30,300	32,700	34,400
J) Debt securities	0	0	4,000	4,000
K) Non-current trade and other payables	307	101	28,029	29,870
L) Non-current financial indebtedness L = (I + J + K)	29,157	30,401	64,729	68,270
M) Total financial indebtedness (H+L)	22,421	20,232	112,011	104,289
N) IFRS 16 adjustment	410	198	24,069	25,271
O) Adjusted total financial indebtedness	22,011	20,034	87,942	79,018

b) the overdue debt positions of the Company and the Group it heads, broken down by nature (financial, commercial, tax, social security and towards employees) and any related creditor reaction initiatives (reminders, injunctions, suspension of supply, etc.)

Nature of the debt	Seri Industrial S.p.A.		Seri Industrial Group	
	31/03/2023	31/12/2022	31/03/2023	31/12/2022
Trade payables	16,588	19,698	762	917
Tax payables	167	169	15	15
Other payables	489	550	26	27

There was a reduction in past due amounts of Euro 3.1 million attributable to commercial transactions. As at 31 March 2023, payment orders amounted to Euro 338,000.

c) the main changes in the related party transactions of the Company and its Group since the last financial report approved pursuant to Article 154-ter of the TUF

During the first quarter of 2023, there were no significant changes in the nature of the Company's and the Group's related party transactions. The following table summarizes the balances as at 31 March 2023 of the Group's balance sheet transactions:

Balance sheet transactions by related parties	31/03/2023		31/12/2022	
	Receivables	Payables	Receivables	Payables
Pmimmobiliare Srl	1,717	20,821	1,747	22,047
SE.R.I. SpA	525	1,018	346	2,897
WWS Group Srl	0	659	0	654
Elektra Srl	34	92	47	315
Azienda Agricola Quercete arl	43	343	25	136
Others	85	276	80	281
Total	2,403	23,209	2,244	26,330

It should be noted that in application of IFRS 16, leases are recognized through the recognition of 'Right of use' and financial payables. Payables to Pmimmobiliare and Azienda Agricola Quercete for euro 20,713 thousand and euro 343 thousand, respectively, are attributable to the application of IFRS 16. In this regard, during the period a transaction of greater significance was authorized relating to the signing of new lease contracts with the related party Pmimmobiliare S.r.l. by the subsidiaries FIB S.p.A. and Seri Plast S.p.A. and with Azienda Agricola Quercete a r.l. by Seri Industrial S.p.A.. The definition of the new contracts is aimed at simplifying administrative and accounting management as well as standardizing terms and conditions, including duration. Although these contracts are novative in nature compared to the previous ones, they maintain the same economic conditions and relate to the same properties already leased by the Group. For further information, please refer to the press release dated 30 January 2023 and the information document dated 6 February 2023 available on the Company's website.

d) any failure to comply with covenants, negative pledges and any other clause of the Group's indebtedness involving limits on the use of financial resources, with an updated indication of the degree of compliance with such clauses

With reference to the verification of the covenants on the loan agreements outstanding as of 31 December 2022, the following should be noted: (i) with reference to the FIB-Deutsche Bank loan - recorded for a residual € 1.65 million under current liabilities and regularly repaid on the respective due dates, most recently the instalment of 31 March 2023 - no requests for early repayment were received in respect of the failure to meet the financial covenants as of 31 December 2022 (ii) with reference to the FIB-Pool bank loan, recognized in the amount of €6 million under current liabilities, on 24 February 2023 the lending banks granted an extension of the maturity date to 30 June 2023; no requests for early repayment were received in respect of the failure to meet the financial parameters at 31 December 2022.

(e) the status of implementation of any industrial and financial plans, highlighting any deviations of the actual data from the planned data

Revenues from the traditional business (so-called 'As Is') are substantially in line with management's expectations contained in the plan; the so-called Teverola 1 project has registered delays for the start-up of production (please refer to the press release of 22 March 2023 for more information).

It should be noted that on 18 October 2012, pursuant to Article 3 of Consob Resolution No. 18079 of 20 January 2012, the Company made the choice provided for by Articles 70, paragraph 8, and 71, paragraph 1-bis, of Consob Regulation No. 11971/99, availing itself of the right to waive the obligation to make available to the public an information document in the event of significant mergers, spin-offs, capital increases by contribution in kind, acquisitions and disposals.

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Pursuant to Article 154-bis, paragraph 2, of Legislative Decree No. 58/1998, the manager responsible for preparing the company's financial reports, Mr. Pasquale Basile, declares that the information contained in this press release corresponds to the documented results, books and accounting records.

Seri Industrial S.p.A. is a company listed on the EXM market of Borsa Italiana. Seri Industrial's *mission* is to accelerate the energy transition to sustainability and decarbonisation.

The Group operates through two companies: (i) Seri Plast, active in the production and recycling of plastic materials for the battery market, automotive, packaging and hydro-thermo-sanitary sector; (ii) FIB, active, through the FAAM brand, in the production and recycling of lead and lithium batteries for traction, industrial, storage and military applications, as well as in the design of plants for the recycling of batteries.

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